



Sales Advisor (Tele-Sales)

Reports to: Telesales Manager
Usual office location: Glebe Farm, Dummer, RG25 2AD
Office hours: Full-Time (Mon-Thurs 8.30-5.30 and Fri 8.30-1.00)

The Business

SCG is a dynamic and fast-paced telecommunications business with a reputation for excellent customer service and unrivalled career development.

Each customer is at the heart of our business whereupon we strive to design, deliver and support the very best solution to underpin their business and daily operations. Supported by industry-leading technical specialists, our services combine multiple disciplines as listed below, and overlay each with a comprehensive service and high-touch account management culture;

- Hosted IP Telephony
- Data Connectivity
- Business Mobile
- Private Cloud
- Network Security

To help maintain our strong winning streak, we are looking to boost our team with some more highly enthusiastic and winning personalities.

The Team

You will be joining the New Business Sales Advisor Team where comprehensive training and support will be provided from the very beginning to maximize your success and earning capabilities. You will be with an ambitious team keen to support you, with rewards given for individual and team success, along with a host of bonuses and team incentives available.

Role Summary

The role consists of outbound telemarketing, relationship development and the ability to identify, track and develop business opportunities. The position would ideally suit a highly driven and motivated individual with a passion for hitting achievable targets and earning uncapped commission.

In return, you will receive an Excellent Basic Salary plus Uncapped Commission and bonuses.

Skills & Experience

- Highly Motivated
- Competitive
- Excellent Communication Skills
- Initiative and Problem Solving
- Resilient
- Professional
- Team Player
- High Attention to Detail
- Computer literacy with Microsoft Office Suite